

## PROPERTY CONNECT

### Boost your business

Tax and Education Consultant, Lindsay Coetzee from the SARS 'Engagement Division', recently addressed our guests at Property Connect on Tax compliance, Budget highlights and the latest information from SARS. Siphon Sazona of Nedbank and Les Masterson, senior partner at Pincus Matz, were also in attendance, and offered specialist information to our guests. Pictured here are the Pincus Matz partners with our guest speakers.



## Still the greatest little birthday club in town

Our very popular Birthday Club again saw us entertaining and celebrating in style with the extended Pincus Matz family (our clients and colleagues). In March we hosted a breakfast under the beautiful old oaks at Jonkershuis, and



in April we visited the

Bistro at Steenberg.

Both venues are

firm favourites

with us - based

not only on the

setting, but also

on happy memories

we share with our friends.



## Training with Re/Max

One thing we enjoy at Pincus Matz, is to share our knowledge and expertise with our clients, and it's so rewarding when your clients express their appreciation. As Caro Hodges of ReMaxElite said after a recent training session: *Thank you for all your generosity and being "on the court" when it comes to training.*



## 5 things you should know about homeloans ...

1. Banks charge an initiation fee up to a maximum of R5700
2. You may apply directly to your bank or via a mortgage originator (Pincus Matz has relationships with representatives from these institutions and can direct you to the ideal person suited to your circumstances)
3. Banks have a panel of attorneys who register bonds on their behalf at the Deeds office.
4. Budget for conveyancing fees for the bond - these are separate to transfer fees (Pincus Matz follows the guidelines prescribed by the Law Society)
5. If you wish to cancel an existing bond, give the bank at least 90 days' notice else penalties could be charged.



Pincus Matz is proudly on the panels of ABSA, FNB and NEDBANK for the registration of homeloans and commercial bonds. If you have any questions feel free to contact our conveyancers Alison Tooley and Matina Angeliniadis or Pat Johnson who heads our Bonds department.

## Yasmin and the big four-0

When Yasmin Jadwat, partner at the Pincus Matz, recently celebrated her 40th birthday, she treated the whole firm to a lavish lunch at Bihari, a local Indian restaurant. What a wonderful gesture and it just goes to show what a close-knit family we are, and just how much we enjoy celebrating special occasions with one another.



## Our April birthday wahine

We're not sure if 'wahine' works for more than one woman, but we liked the idea of using the Hawaiian word for woman (women?) to describe our lovely April birthday lasses - Alison Tooley, Melanie Wilson and Aggie Rudy - who celebrated their special day with us at the office in colourful Hawaiian-style.



## Snippets from our Inbox

What lovely photos you have on your Facebook page! I hope to see you in 2013.... fingers crossed. Love Judy

What an awesome Newsletter! It is such a pleasure to do business with a firm such as yours which truly feels like family! Sue-Anne Wucherpfennig (Hillwood Property Management)

I so enjoyed the excellent breakfast, as well as meeting other interesting April people and of course being made to feel extra special by all the lovely people at Pincus Matz on my actual Birthday. The Birthday Club is such an excellent idea and what a way to start the day! Marian Arenhold

Pincus Matz, by far, have the greatest little birthday club in town! Majestic surroundings, awesome food and the most beautiful and warm loving people. It really made me feel very welcome and special. Nice to have met everyone. Keep up the good work. Lorna Foster (John McKay)

Many thanks for sending newsletter, great to see everyone having some fun! Lana Holt (Greef)

